

# A good job is not hardie to find.

Become part of the James Hardie Europe GmbH success story. **Your Partner in Growth.**

We are the global market leader in fiber gypsum and fiber cement solutions with the fermacell® and James Hardie brands. With our ground-breaking innovations we change the way Europe builds. We are setting new standards in areas such as lean manufacturing, demand creation and implementing our push-pull strategy. Every day, our fantastic team combines the creative spirit of a start-up with the power of a global market leader.

To strengthen our team, we are looking for an

## Area Sales Manager Façade (m/f/d)

in **fulltime** and **unlimited** for the **region of Gothenburg**.

### Your tasks

- As Area Sales Manager you will shape your own business field by strongly focusing on our façade products. However, our entire James Hardie product portfolio is part of your responsibility to drive our ambitious growth strategy forward
- You will convince our target groups, such as architects, with your smart style, taking into account efficiency and design, and thus win important renovation and new construction projects, especially for housing associations, hospitals, schools and social housing
- Continually development of a network of installation companies, channel partners and specifiers are important parts for this position
- You make targeted use of potential analyses (search for and evaluation of potential customers and objects), competition monitoring (including market analyses and observations) and trend analyses in order to be successful in your role
- You're working from home office, spending a major part of your time out in the field visiting specifiers, channel partners and doing project visits as well as our contract customers such as our channel partners

## You are...

- **smart?** You know the needs of our customers through your 3-5 years of professional experience in the sale of façade solutions and achieve the best solution for them with our innovative products and your flair for efficiency and design.
- **driven?** Standing still is a foreign word for you. Your high level of self-motivation and get-things-done mentality drives you, because you not only want to achieve your goals, but also exceed them.
- **real?** You have strong interpersonal communication skills (Swedish and English) as well as good presentation skills. Commitment to the corporate culture, vision, mission and values are natural for you.



## What we offer

- A very collegial atmosphere in a dynamic environment
- Continuous, individual development opportunities
- Attractive, success-oriented variable compensation model
- The freedom to participate in processes and projects
- Company car incl. fuel card

## Curious?

Then become part of James Hardie. We are only strong together as a team. Diverse people drive innovation and growth. We are interested in what people think, regardless of culture, background, or personal belief. We are looking forward to getting in touch with you.

Apply Now

## Contact



### **Mats Ahlers**

Senior HR Business Partner

James Hardie Europe GmbH  
Bennigsen-Platz 1  
40474 Düsseldorf  
[www.jameshardie.de](http://www.jameshardie.de)



***YOUR PARTNER  
IN GROWTH.***