



A good job is not hardie to find.

Become part of the James Hardie Europe GmbH success story. **Your Partner in Growth.**

We are the global market leader in fiber gypsum and fiber cement solutions with the fermacell® and James Hardie brands. With our ground-breaking innovations we change the way Europe builds. We are setting new standards in areas such as lean manufacturing, demand creation and implementing our push-pull strategy. Every day, our fantastic team combines the creative spirit of a start-up with the power of a global market leader.

To strengthen our team, we are looking for a

Key Account Manager South - HardiePanel (m/f/d)

fulltime role based in the South of England.

Your tasks

- Targeting Tier 1 and Tier 2 Contractors. Mapping and aligning with these key stakeholders to ensure best chances of success in the region.
- Managing existing supply chain agreements and increase business within these.
- Secure new supply chain agreements in line with focused strategy.
- Build a strong project pipeline in key sectors we have a right to win in to bring about sustained growth
- Conduct CPD's, design meetings and relevant activities with key stakeholders to raise brand awareness
- Work alongside your Regional colleagues to ensure Projects are supplied and installed to a high standard
- Department-related tasks or projects as required

You are...

- **smart?** You have a good understanding of construction and experience with Tier 1 and Tier 2 Contractors. Alongside a knowledge of Rainscreen cladding and relevant systems. A practical problem-solving mindset and willing to learn and develop.
- **driven?** Standing still is a foreign word for you. Your high level of self-motivation and "get-things-done mentality" drives you, because you not only want to achieve your goals, but also exceed them.
- **real?** You inspire not only our key customers, but also our team with your friendly, winning, and confident manner.



What we offer

- A dynamic environment in a global growth company
- Continuous, individual development opportunities
- The freedom to participate in processes, projects and system development
- Various benefits such as learning tool (master plan)

Curious?

Then become part of James Hardie. We are only strong together as a team. Diverse people drive innovation and growth. We are interested in what people think, regardless of culture, background, or personal belief. We are looking forward to getting in touch with you.

Jetzt bewerben

Contact



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