

A good job is not hardie to find.

Become part of the James Hardie Europe GmbH success story. **Your Partner in Growth.**

We are the global market leader in fiber gypsum and fiber cement solutions with the fermacell® and James Hardie brands. With our ground-breaking innovations we change the way Europe builds. We are setting new standards in areas such as lean manufacturing, demand creation and implementing our push-pull strategy. Every day, our fantastic team combines the creative spirit of a start-up with the power of a global market leader.

We specifically promote the personal and professional development of our employees - through individual training and exciting projects. It's not just the company that grows with us, but also each individual in the team.

To strengthen our team, we are looking for an

Export Sales Representative (f/d/m)

on **full-time** and **permanent** basis for our European Headquarters in **Düsseldorf**.

Your tasks

- **Generating global opportunities:** You generate and manage leads across international markets.
- **Connecting with purpose:** You proactively reach out to potential clients – phone calls are part of your daily rhythm.
- **Exploring new markets:** You research new markets and identify growth opportunities.
- **Finding the right stakeholders:** You use project database platforms to find and approach relevant stakeholders.
- **Building lasting relationships:** You convert leads into long-term accounts through relationship-building and strategic follow-up.
- **Keeping everything on track:** You maintain accurate records in CRM systems and support sales reporting.

You are...

- **smart?** You bring curiosity and initiative. Experience is welcome but not required – what matters is your drive to learn and grow. Familiarity with CRM systems is a plus, ideally Salesforce.
- **driven?** You thrive in fast-paced environments and are not afraid to pick up the phone. You're proactive, focused and ready to chase opportunities.
- **real?** You communicate clearly, collaborate well and bring energy to the team. You're open to working across cultures. Commitment to the corporate culture, vision, mission and values are natural for you. You possess very good and business fluent English skills. Another language would be beneficial, but is not a must.

You don't meet all above mentioned criteria? Be brave and apply anyway! We offer a wide range of further training and are willing to develop you into the role, if necessary!

What we offer

- **Flexible working hours** and the option to work remotely to support an optimal work-life balance.

- **Comprehensive support for families** through the pme-family-service (advice, support in finding a nursery place and much more).
- **Targeted training programs** to support your development (Individual Development Plans, JH Academy, Master Plan, Employers for Equality, Women's Initiative Network), as well as numerous "Grow Events".
- **Comprehensive health offerings** (Healthy Hardie to promote physical and mental health), including company supplementary health insurance and access to fitness programs.
- **Attractive compensation model**, as well as various benefits (such as BAV, Job Bike, Job Ticket).
- **30 vacation days.**

Curious?

Then become part of James Hardie. We are only strong together as a team. Diverse employees drive innovation and growth. We are interested in what people think, regardless of culture, background, personal belief or physical disabilities. We are looking forward to getting in touch with you.

To make the process as fair as possible, we support anonymous applications without pictures, gender or date of birth. All we need for your application is a CV and your notice period. If you wish, you can also enclose certificates or other documents with your application.

Jetzt bewerben

Contact



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